



FOR IMMEDIATE RELEASE

Davis and Eslit Join Windermere's Palm Springs South Office

PALM SPRINGS, CA – November 11, 2012 – After closing an impressively smooth transaction across the table from a Windermere agent, Glenn Davis and Teri Eslit began talking with Chris Anderson, Managing Broker for Windermere Real Estate Southern California's Palm Springs South office. Within a very short period of time, Davis and Eslit decided to call Windermere's Palm Springs South office home. "I believe we were mutually impressed. They had just finished a great transaction with one of our agents who was just as complimentary about their [Davis and Eslit's] work," said Anderson. "Glenn and Teri represent a tremendous level of experience and acumen in almost every aspect of real estate."

Glenn Davis and Teri Eslit are a husband and wife team bringing a combined fifty years of real estate experience as brokers in Washington and agents in California. They have successfully financed, developed, marketed and sold over \$222 million worth of their own residential and commercial projects.

Glenn and Teri's hands-on development experiences have provided them invaluable knowledge when it comes to guiding property owners and builders through the pre-construction, construction and marketing phases. Understanding construction costs and the value of construction finishes gives them an advantage when evaluating real estate. Not only are they well-versed in development and new construction, they also understand the remodeling process which they have undertaken in several of their own residential properties. Glenn's commercial real estate expertise enhances the couple's repertoire. His knowledge and experiences in commercial



investments, includes multi-family, office, and industrial with an emphasis on self-storage facilities.

Glenn's track record for his investment partners has been excellent by all measures, including cash flow during ownership, profit at the time of disposition, and maximization of investment for tax advantages. Glenn has established long and significant relationships with investors and many regional financial lenders.

Coachella Valley homeowners since 1990, Glenn and Teri's appreciation for the desert lifestyle is what ultimately committed them to make the Coachella Valley their primary residence. "We really enjoy the amount and variety of outdoor recreation and entertainments venues available," shared Teri. "Whether it's playing a round of golf, screening a movie at one of the film festivals or making the weekly venture to Village Fest, there is always somewhere to go and something new to see here. We get to share our passion for the Valley and all that it holds with our clients as well."

"Glenn and Teri are welcome additions to our Palm Springs South office," said Bob Deville, co-owner of Windermere Real Estate Southern California. "They are dedicated to offering their clients the highest level of professional, ethical service, and Windermere is committed to supporting them as they help their clients' realize their real estate goals."



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About Windermere Southern California:

Since 1993, Bob Bennion and Bob Deville, owners of Windermere Real Estate Southern California, have been one of the real estate industry's most dynamic and successful real estate partnerships. Windermere Real Estate Southern California consists of highly qualified, professionally trained real estate agents, associate brokers, and property management personnel. For the location of the Windermere Southern California Real Estate office nearest you, visit us on the web at www.WindermereSoCal.com.



