

FOR IMMEDIATE RELEASE

Windermere SoCal Welcomes Mary Sea

SAN DIEGO, CA – DECEMBER 21, 2014 – Windermere Real Estate SoCal welcomes

Realtor® Mary Sea to its Carlsbad office, located at 300 Carlsbad Village Drive, Suite 217.

Sea leverages her background in real estate investment and passion for helping others to develop enduring client relationships that generate positive outcomes.

Mary Sea's ability to listen attentively and share in client triumphs stems from her previous career working with chronically and terminally ill patients and their families. Buying and selling a home can also be an emotional experience. "I have learned how to help people through a trying and emotional time," says Sea. "This experience has given me insight on how to provide the best possible customer service over the duration of a real estate transaction."

Sea and her husband dove into the real estate investment world in 1997 as part of a national group that reviewed investment properties, ranging from single-family homes to multi-unit apartment complexes and commercial spaces. "My personal investment experience led me to pursue my Real Estate license," she adds. She currently focuses on the residential real estate market, working as a listing agent and helping buyers find their dream home, or an investment home. She is currently getting her Seniors Real Estate Specialist® designation through the National Association of Realtors® (NAR).

With an educational background and formal training in clinical psychology, including a Master's of Social Work Degree in Clinical Psychology, Sea has volunteered at a hospice nursing facility to work with patients and their families. She aspires to continue her volunteer work with in-home hospice patients. Her caring personality and concern for others helps her build outstanding relationships with clients in her real estate business.



This relational approach has led to her focus on building her business by referral, a testament to her skills and ability to serve her clients.

Windermere SoCal was appealing to Sea because of "the focus on individual agents. Windermere encourages its agents to have their own brand instead of trying to fit their agents under one 'cookie cutter' banner. I liked the fact that I can make my own branding and accentuate my unique qualities, but still have the esteem of the Windermere name backing me," she concludes.

"Mary's experience working with a variety of clients, including investors, and her ability to develop lasting relationships with clients sets her up for success in real estate," states Joe Wogoman, Managing Broker. "We are excited to welcome Mary to our Windermere SoCal family."

About Windermere Real Estate SoCal:

Windermere SoCal offices are located conveniently throughout San Diego and Orange counties, with additional office openings planned in the near future. Orange County offices include Laguna Beach and Laguna Niguel. San Diego County offices are located in Alpine, Carlsbad, Carmel Valley, Hillcrest/Mission Hills, La Mesa Village, and Little Italy, with an Encinitas office opening soon. For the complete list of office locations, visit www.WindermereSoCal.com.